



2011 Annual Meeting of Shareholders





Building for the Future

Board Nominees

Alan Metzler

Delmont Sunderland

William Dancy

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Additions to the Senior Management Team

William Yaudes

Michael Lehmer

John Arrington

Carol Herrmann

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Regulatory Issue

- Written Agreement
- Sign of the Times
- Consistent with Strategic Priorities
- 95% Complete

Regulatory Issue

- Positive Outlook
- Strong Earnings
- Well-Capitalized
- Low Delinquencies
- Strong Reserves

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Regulatory Issue

Service still Top Priority

- Lending
- Deposits

Focused on Shareholder Performance

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2010 Highlights

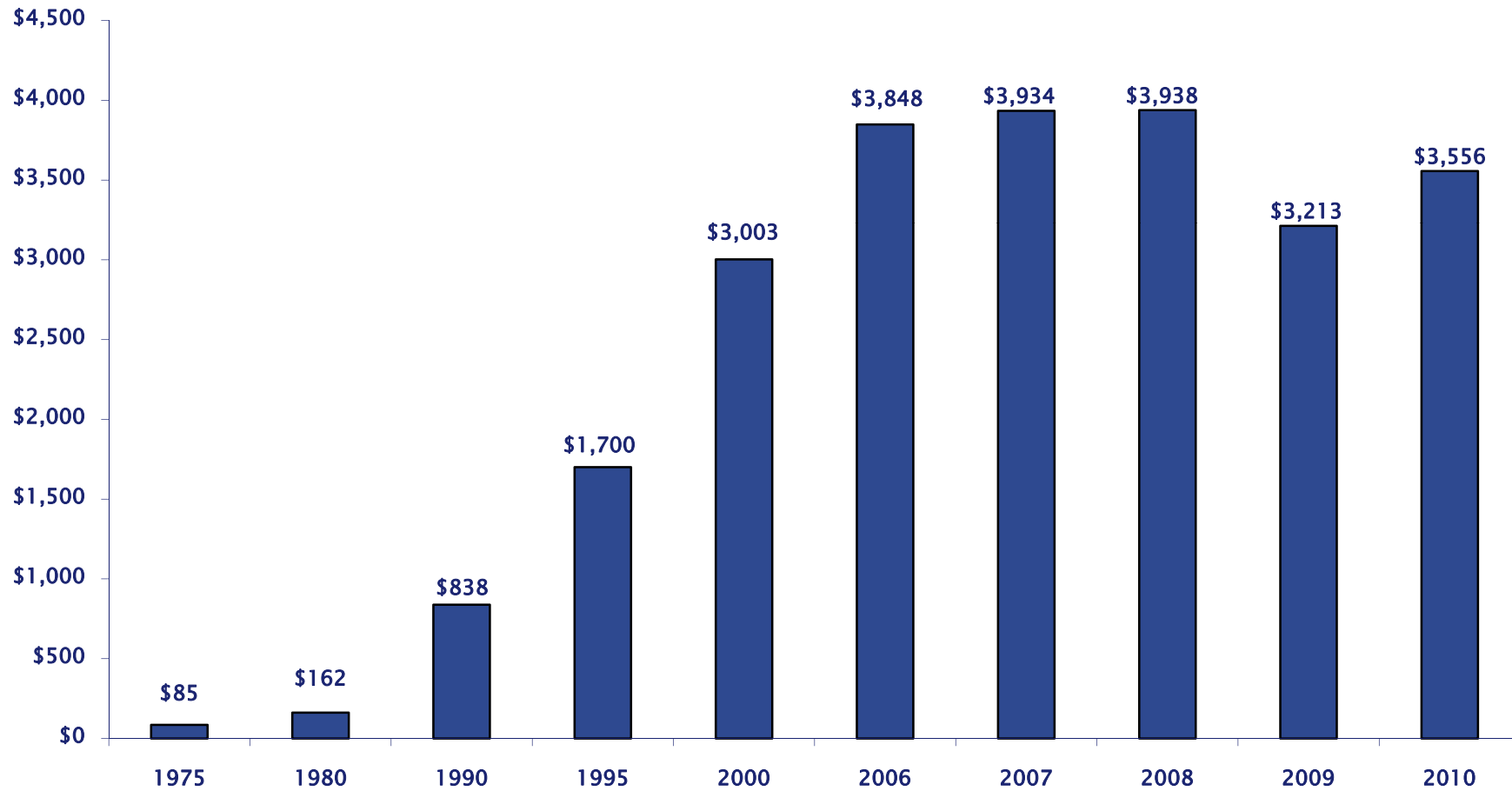
- Growth in Net Income
- Capital Management
- Enterprise-Wide Risk Management
- Balance Sheet Strengthened
- Deposit Growth
- Lower Funding Costs, Expansion of Net Interest Income
- Record Year for Mortgage Business
- Growth in Non-Banking Revenues
- Market Share Expansion

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Financial Highlights

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Net Income (\$ in thousands)

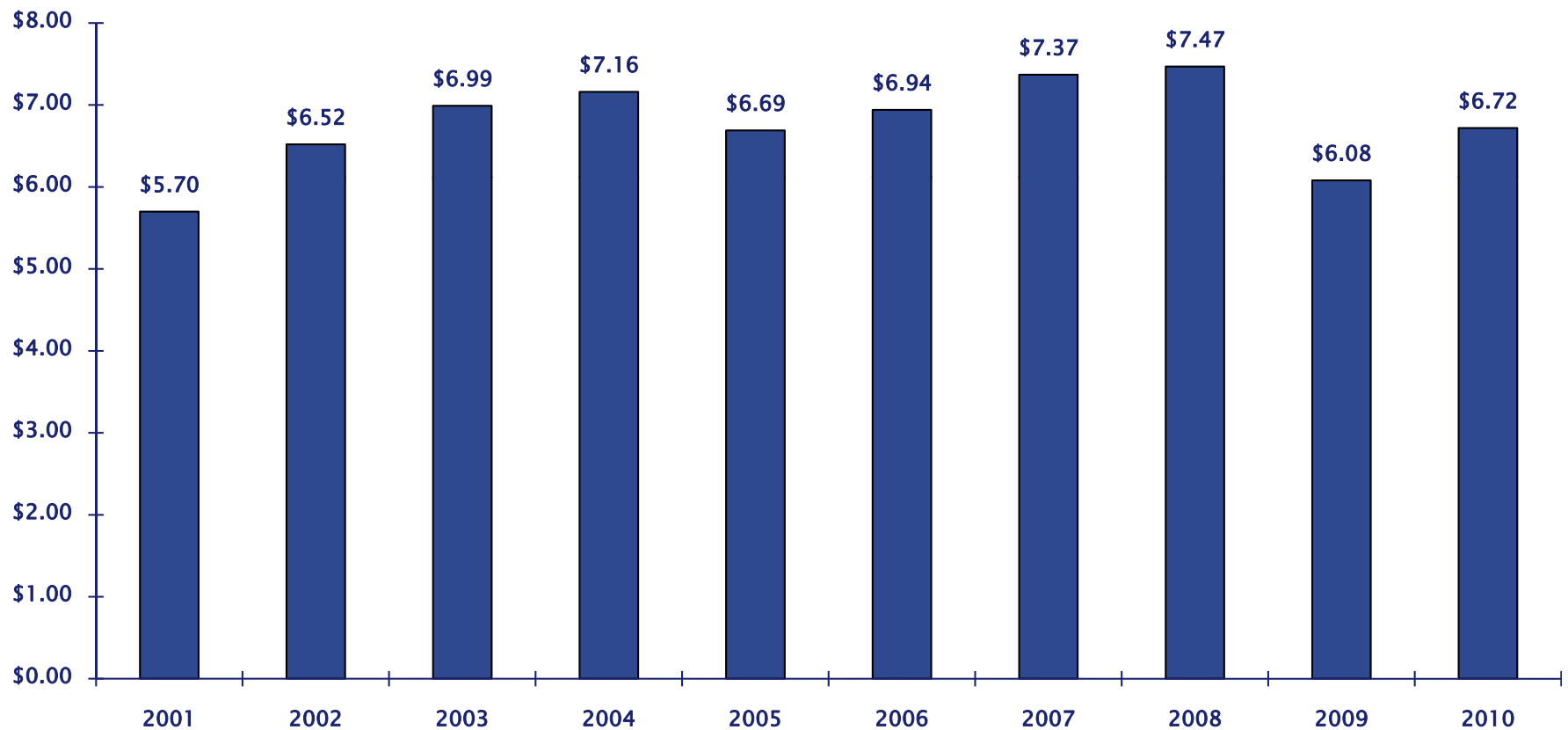


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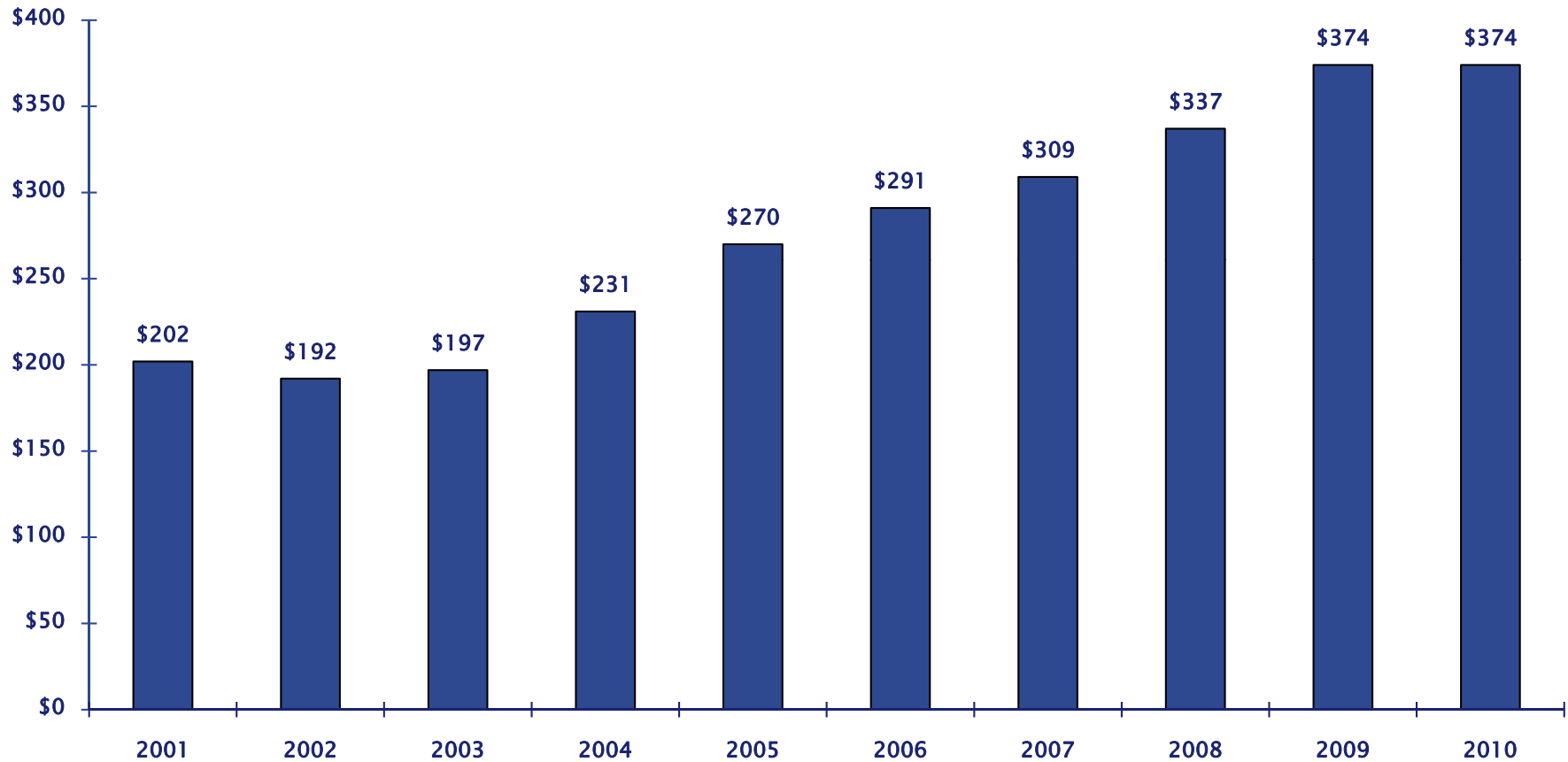
Earnings Per Share



Source: SNL Financial

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Total Gross Loans (\$ in millions)

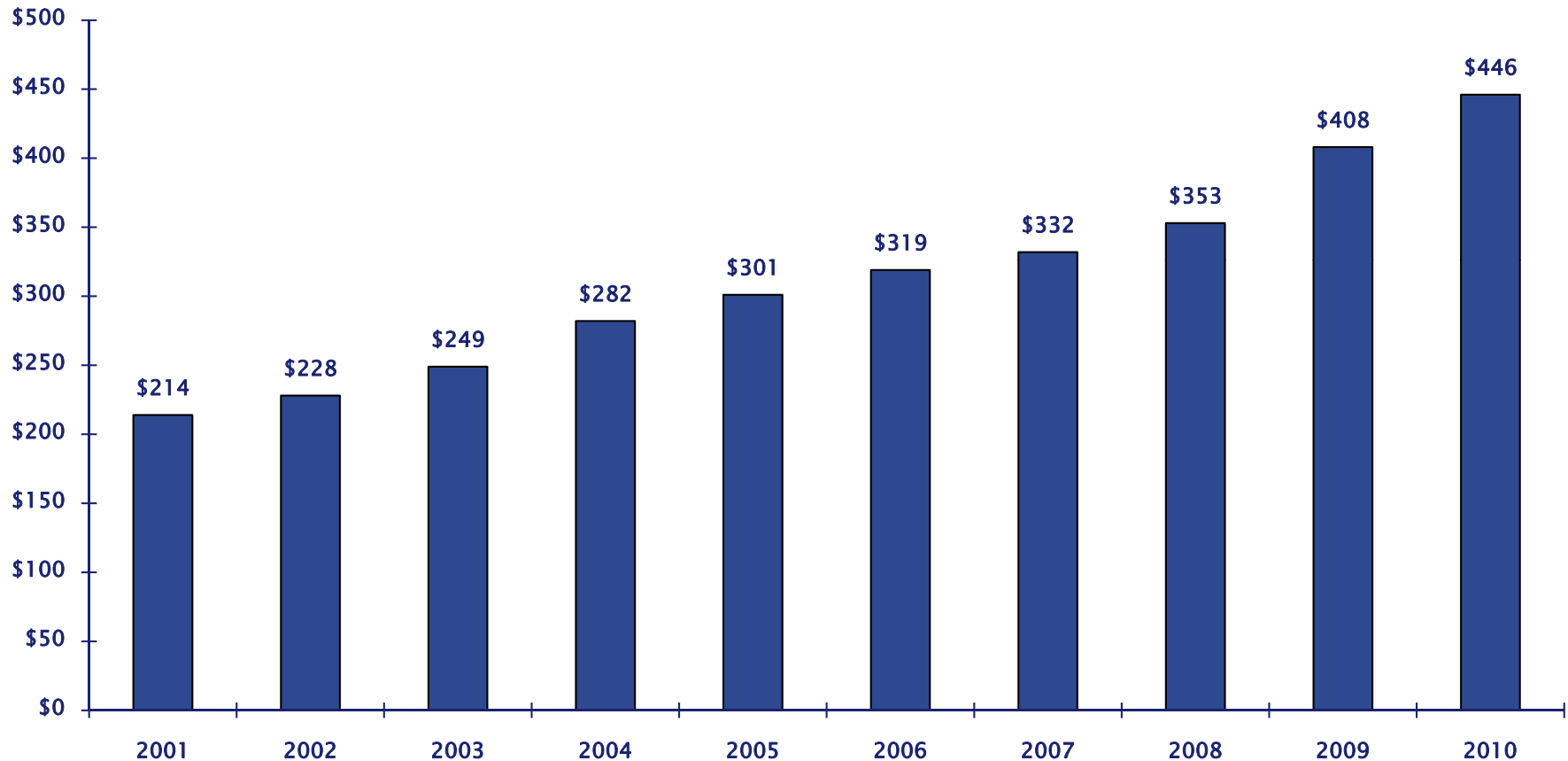


KISB: 6.5% CAGR from 2001-2010

Peers¹: 6.2% CAGR from 2001-2010

¹ Includes public banks in PA with assets between \$500mm and \$1B
Source: SNL Financial

Total Deposits (\$ in millions)



KISB: 8.7% CAGR from 2001-2010

Peers¹: 6.5% CAGR from 2001-2010

¹ Includes public banks in PA with assets between \$500mm and \$1B
Source: SNL Financial

Total Assets (\$ in millions)



KISB: 6.7% CAGR from 2001-2010

Peers¹: 4.8% CAGR from 2001-2010

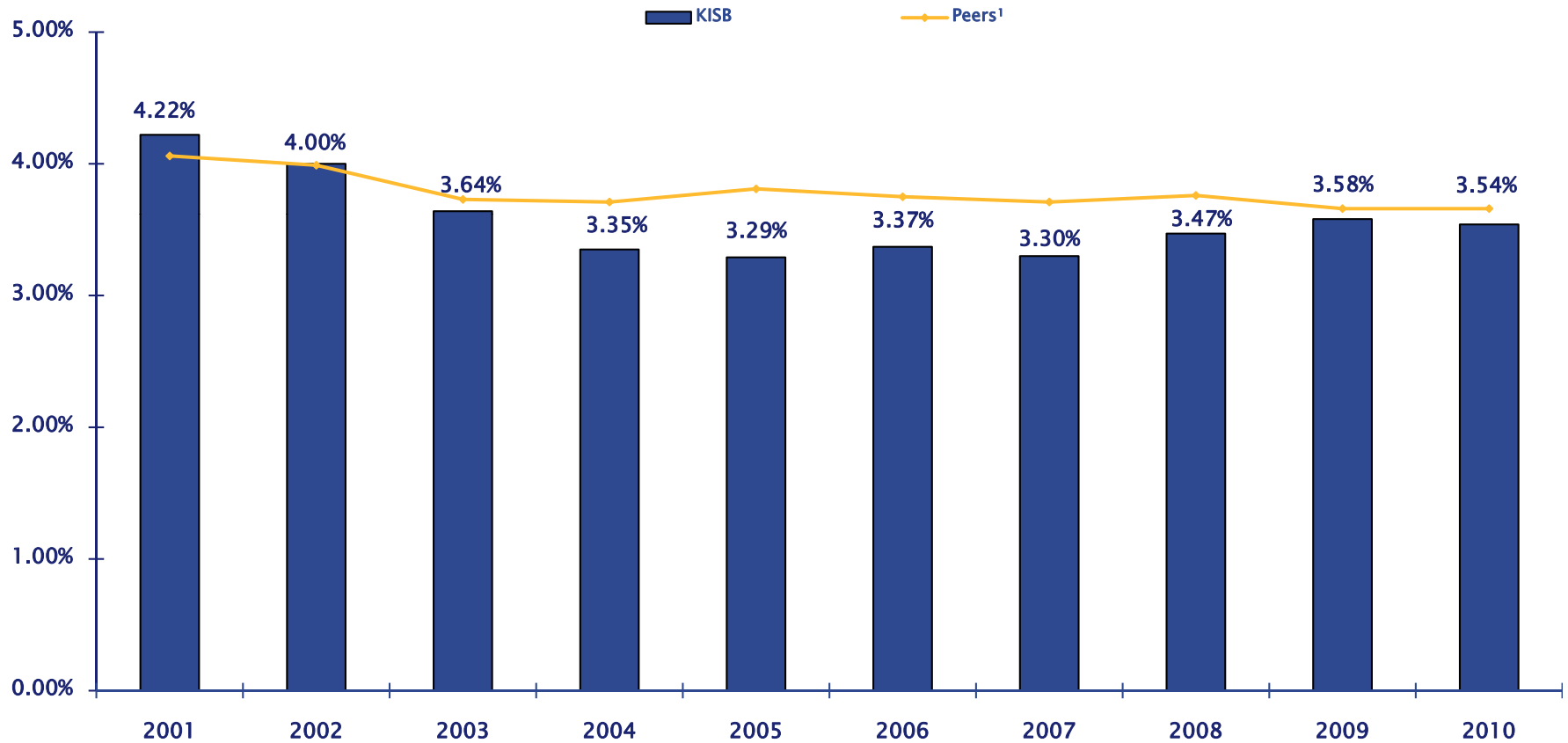
¹ Includes public banks in PA with assets between \$500mm and \$1B
Source: SNL Financial

Net Interest Income (\$ in thousands)



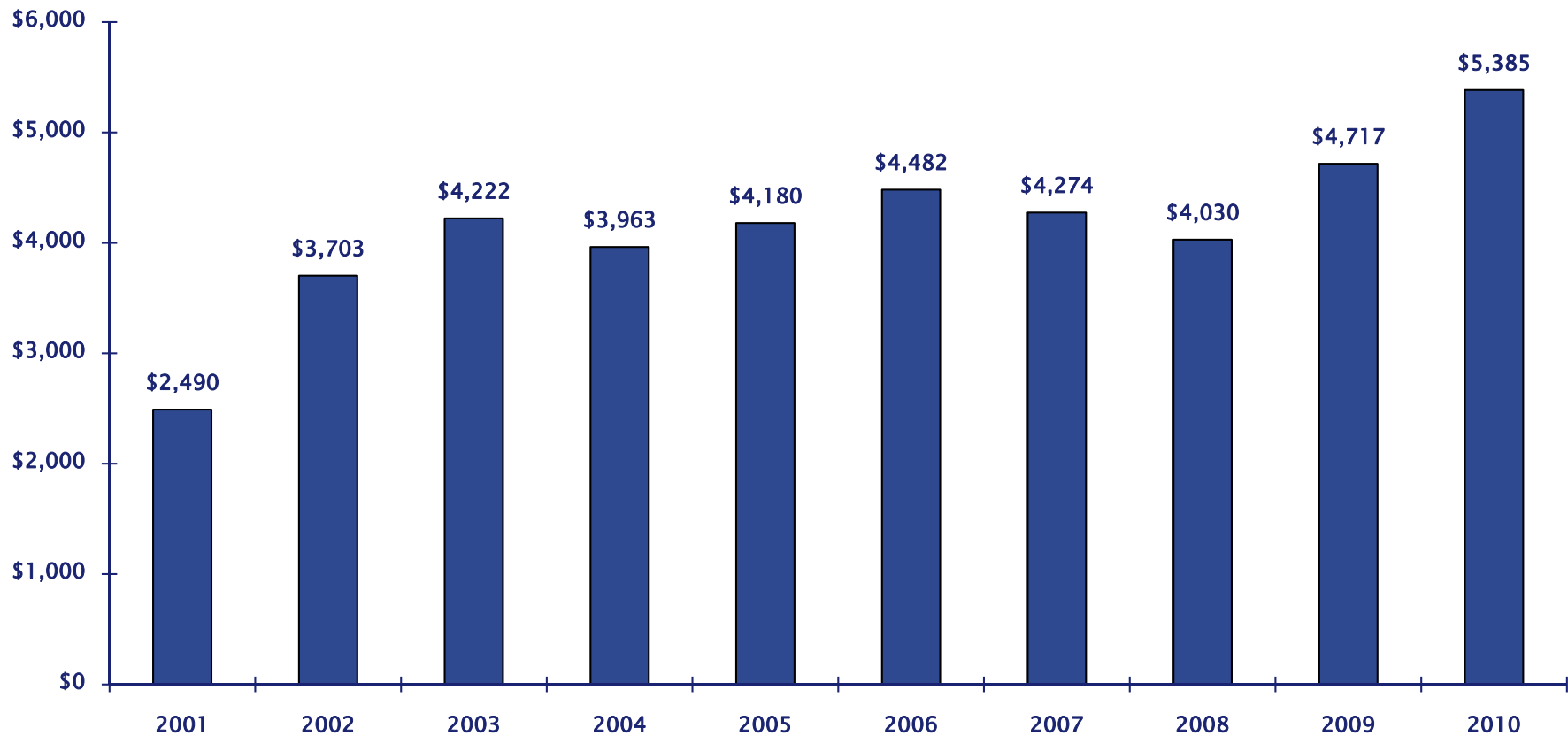
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Net Interest Margin



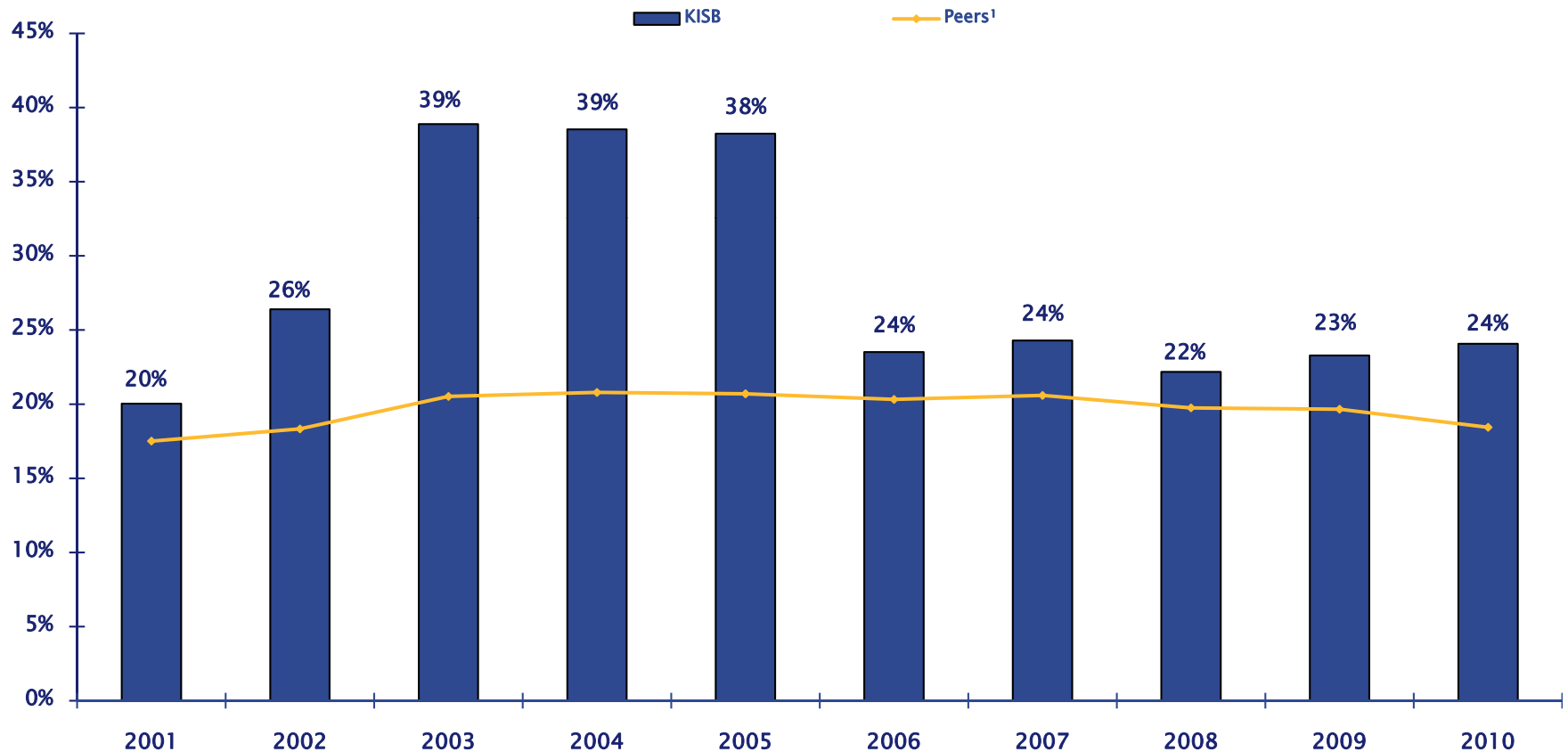
¹ Includes public banks in PA with assets between \$500mm and \$1B
Source: SNL Financial

Noninterest Income¹ (\$ in thousands)



¹ Excluding Securities Gains (Losses)

Noninterest Income/Operating Revenue (%)



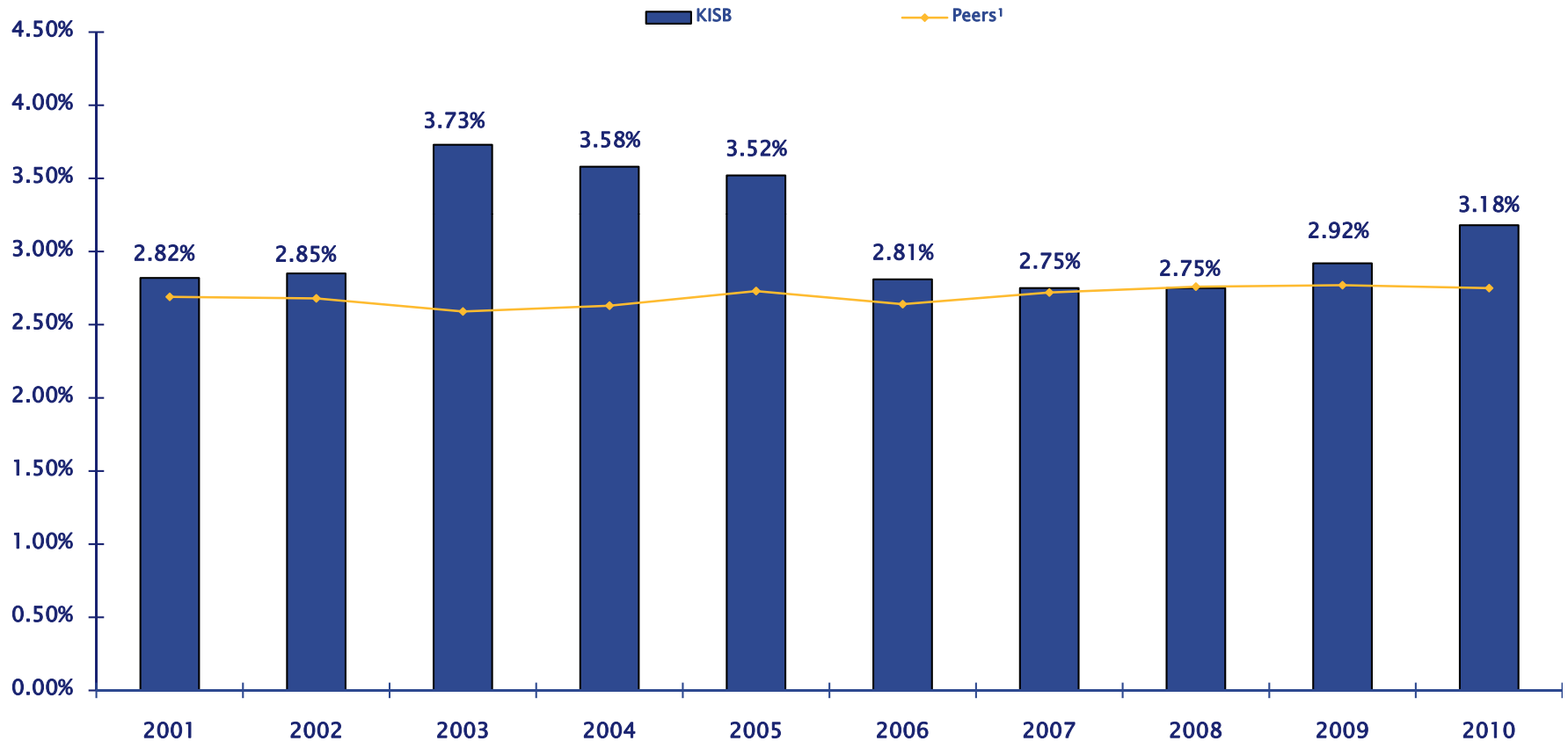
¹ Includes public banks in PA with assets between \$500mm and \$1B
Source: SNL Financial

Noninterest Expense (\$ in thousands)



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Noninterest Expense/Average Assets (%)



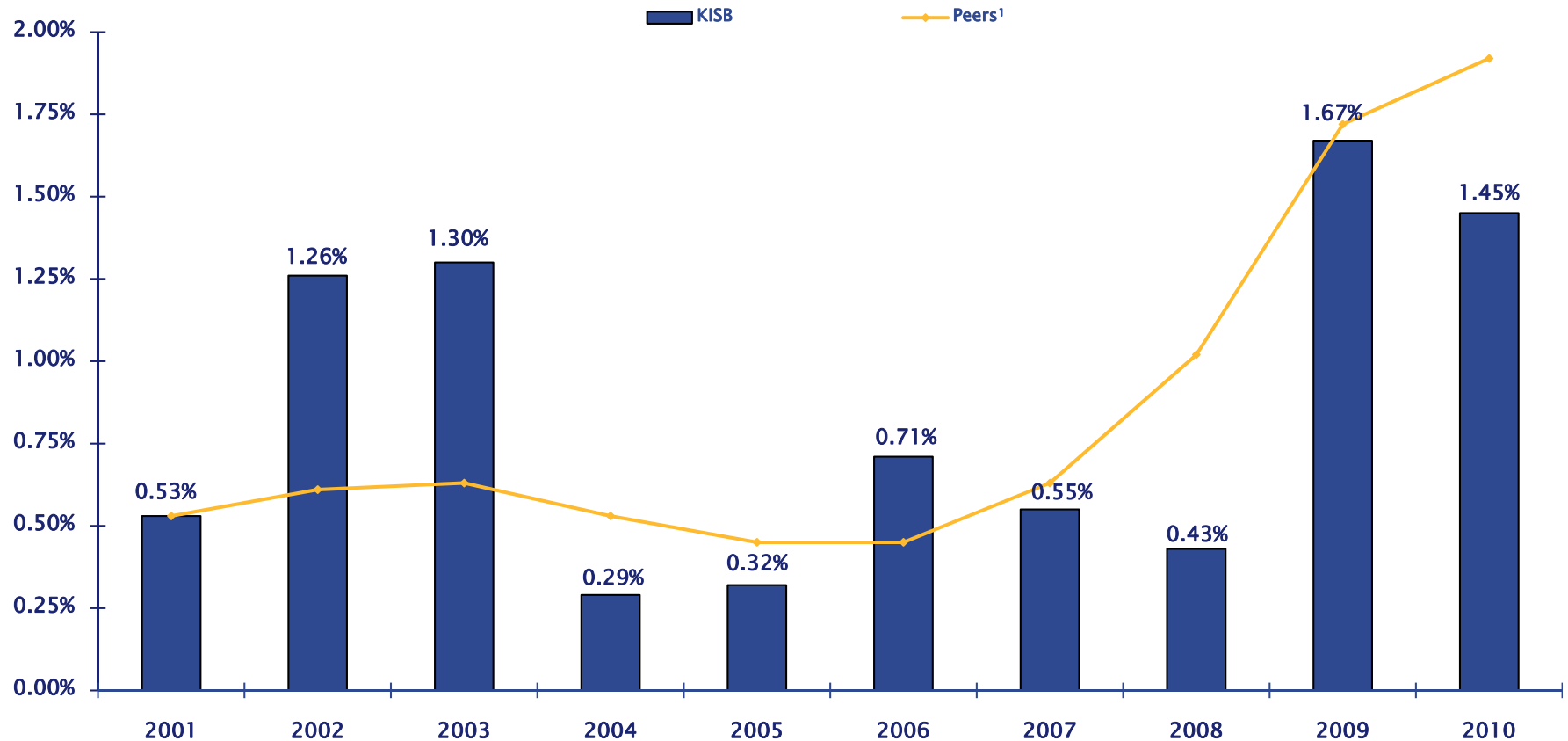
¹ Includes public banks in PA with assets between \$500mm and \$1B
Source: SNL Financial

Asset Quality and Reserves

- Nonperforming assets decline
- Regulatory environment
- Loan loss provision expense of \$1.85mm compared to net charge-offs of \$1.0mm
- Reserve for possible loan losses up \$848 thousand
- Loan Loss Reserve/Total Loans at 1.67%

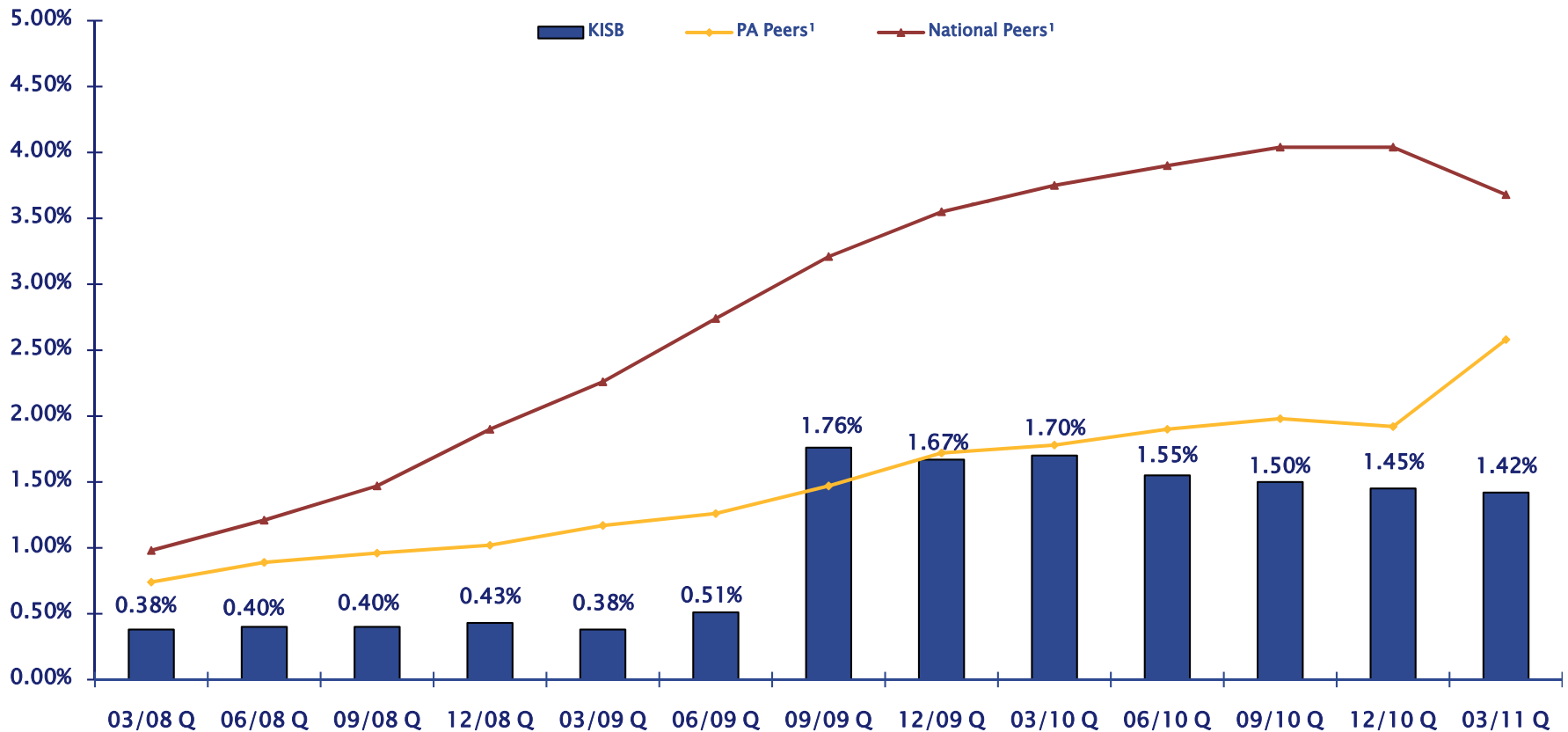
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Nonperforming Assets/Total Assets



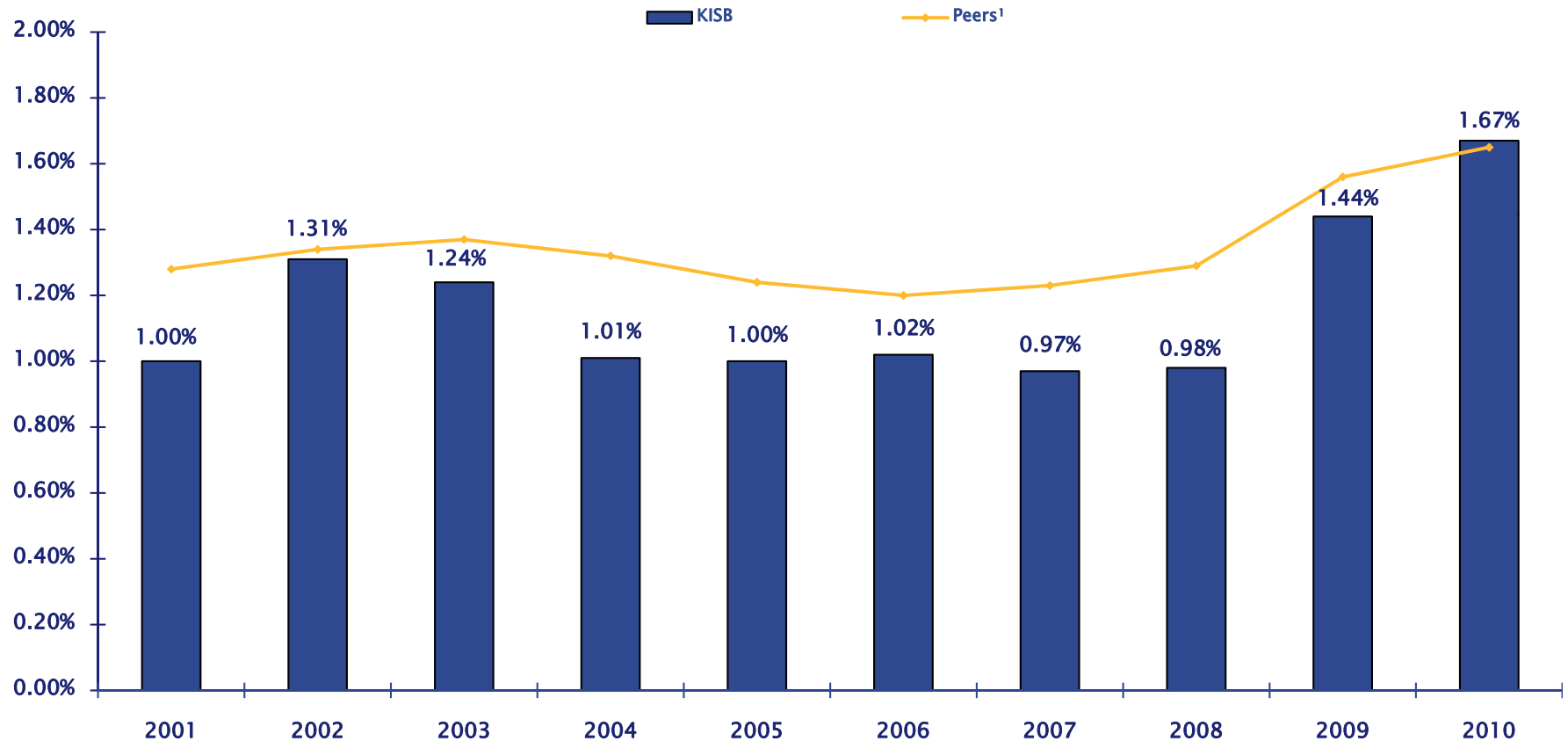
¹ Includes public banks in PA with assets between \$500mm and \$1B
Source: SNL Financial

Nonperforming Assets/Total Assets



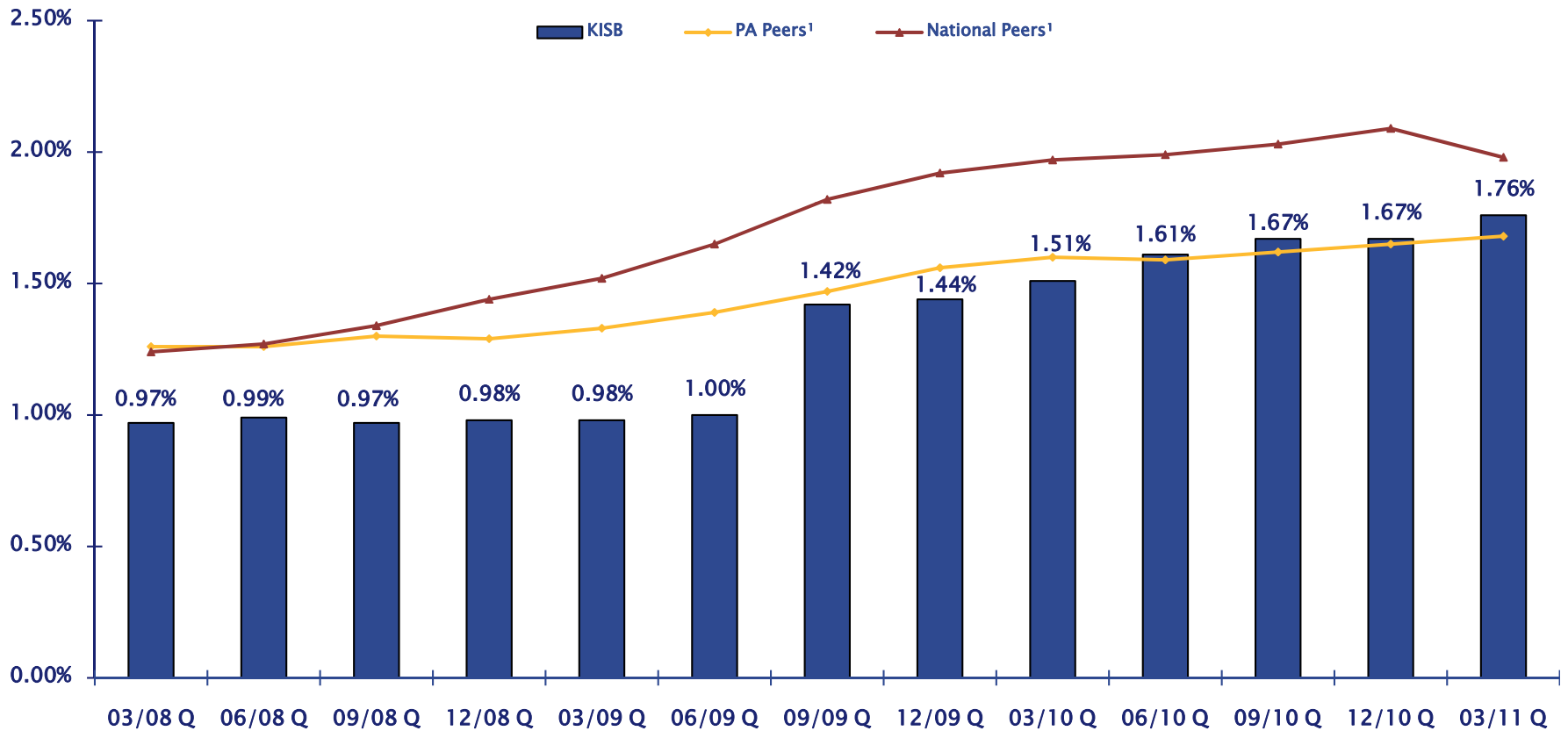
¹ Includes public banks in PA and Nationally with assets between \$500mm and \$1B
Source: SNL Financial

Reserves/Gross Loans



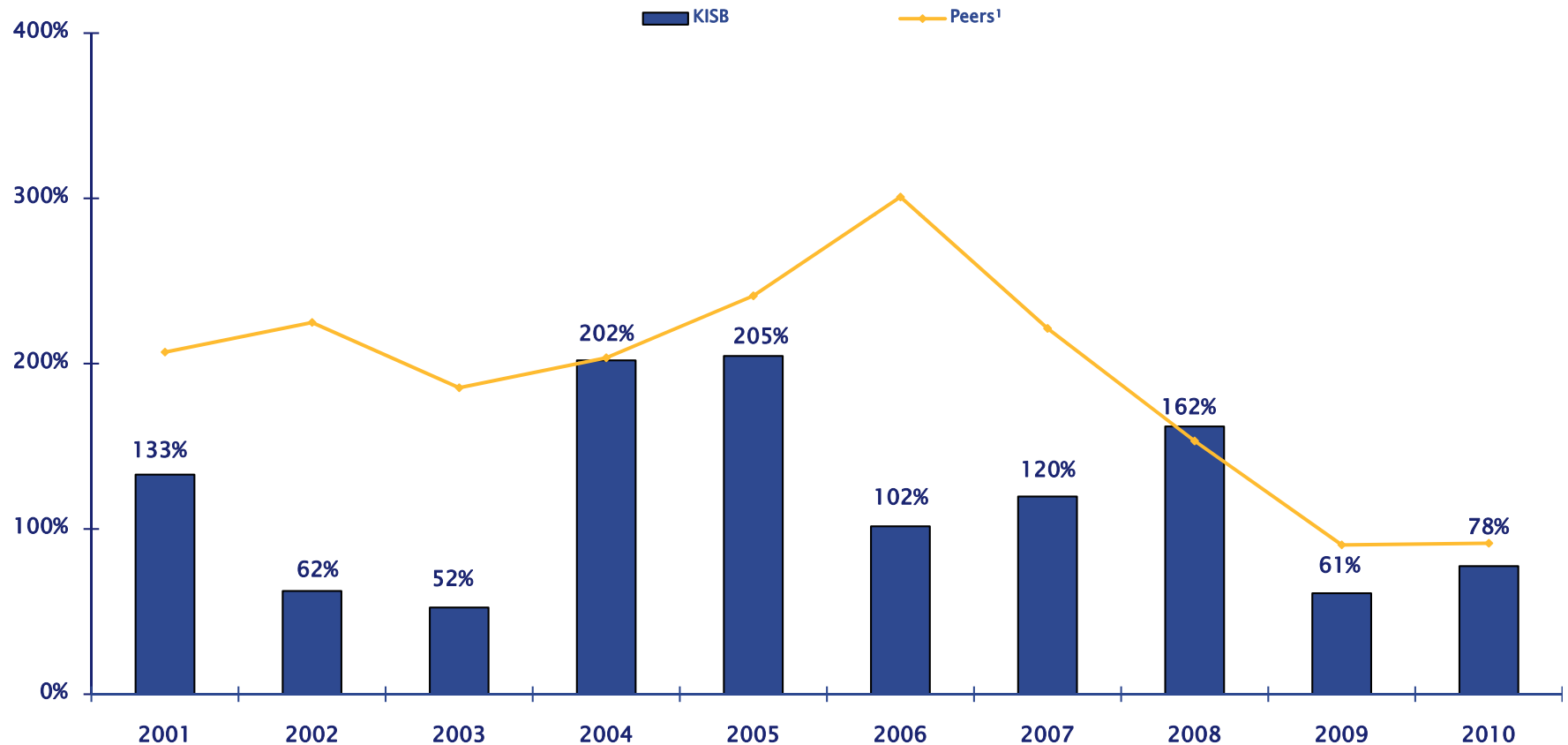
¹ Includes public banks in PA with assets between \$400mm and \$600mm
Source: SNL Financial

Reserves/Gross Loans



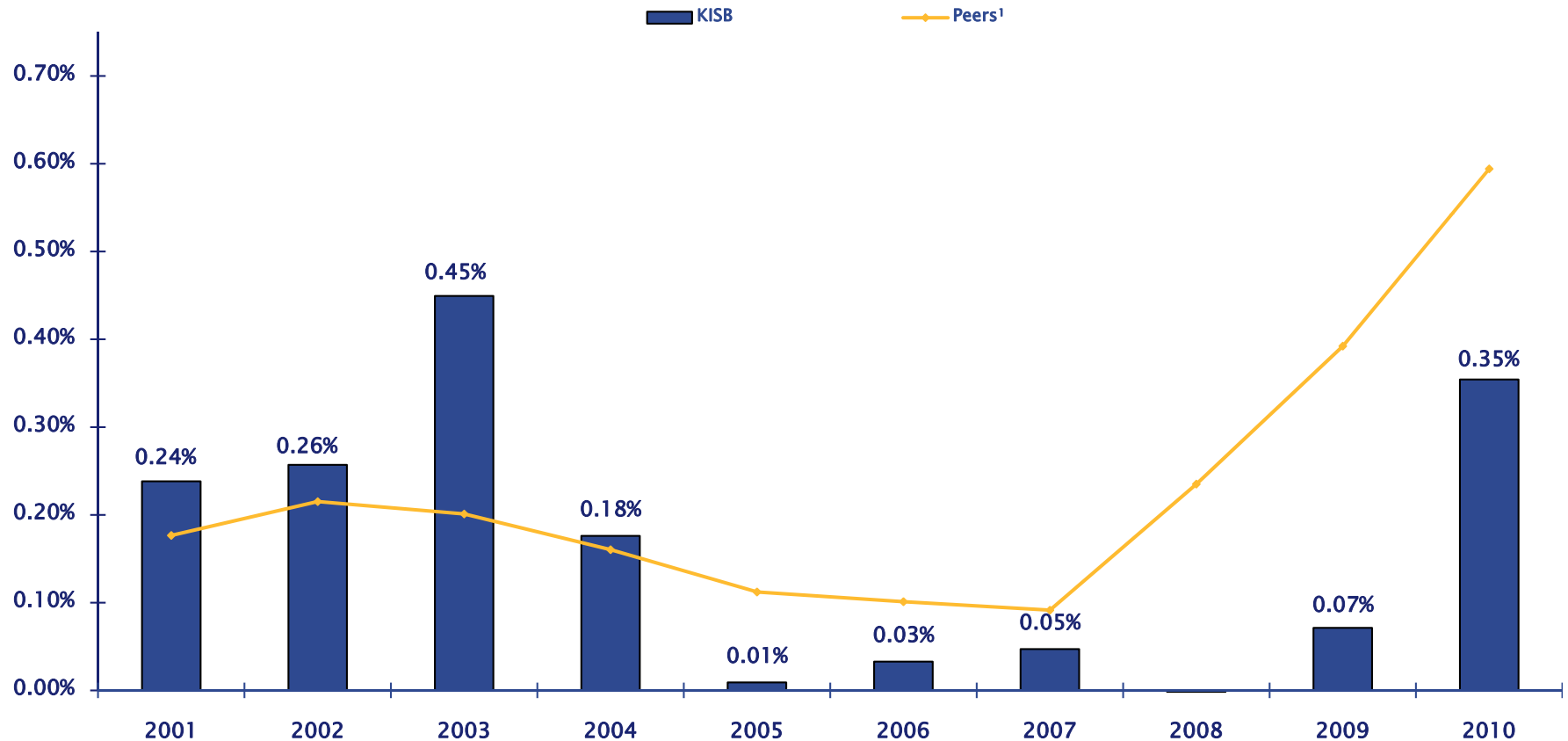
¹ Includes public banks in PA and Nationally with assets between \$500mm and \$1B
Source: SNL Financial

Reserves/Nonperforming Assets



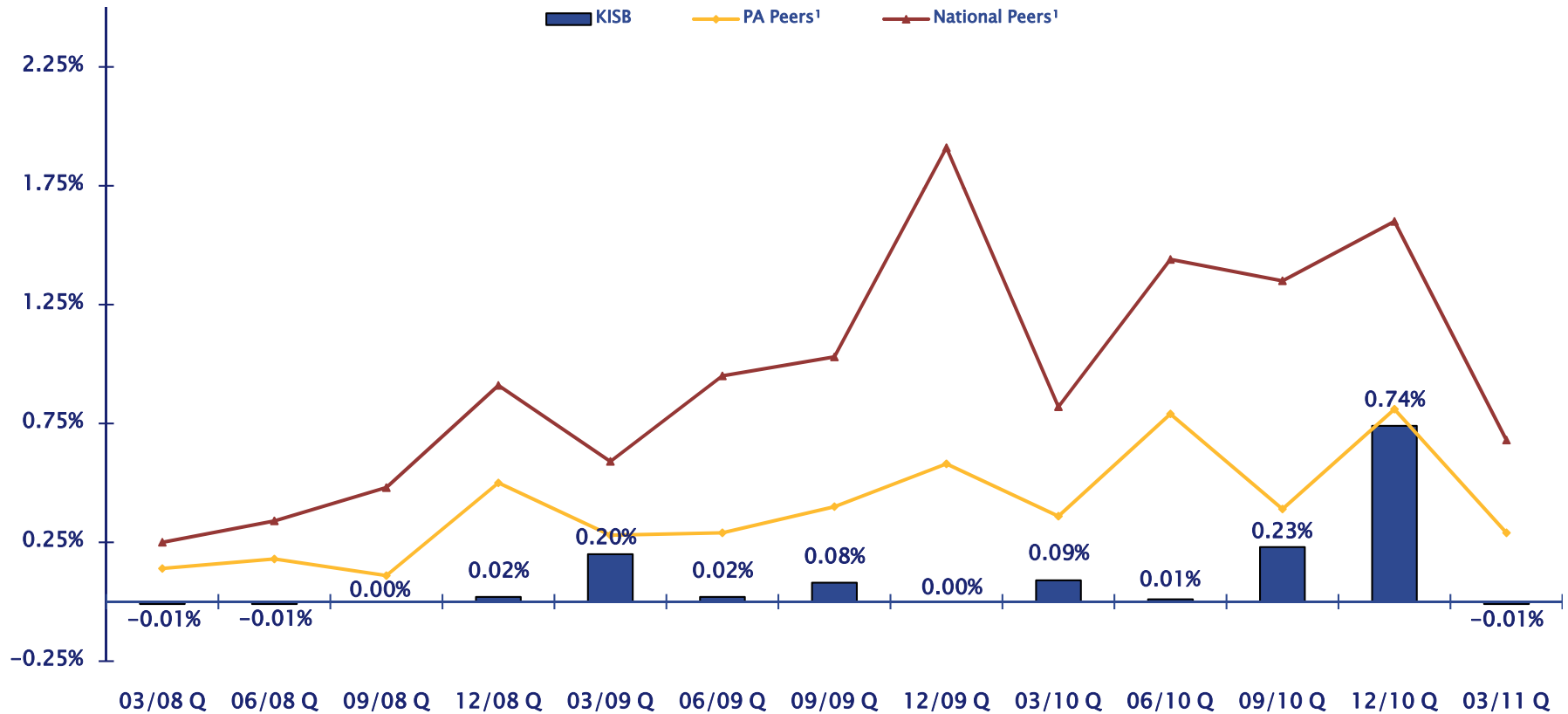
¹ Includes public banks in PA with assets between \$500mm and \$1B
Source: SNL Financial

Net Charge-Offs/Average Loans



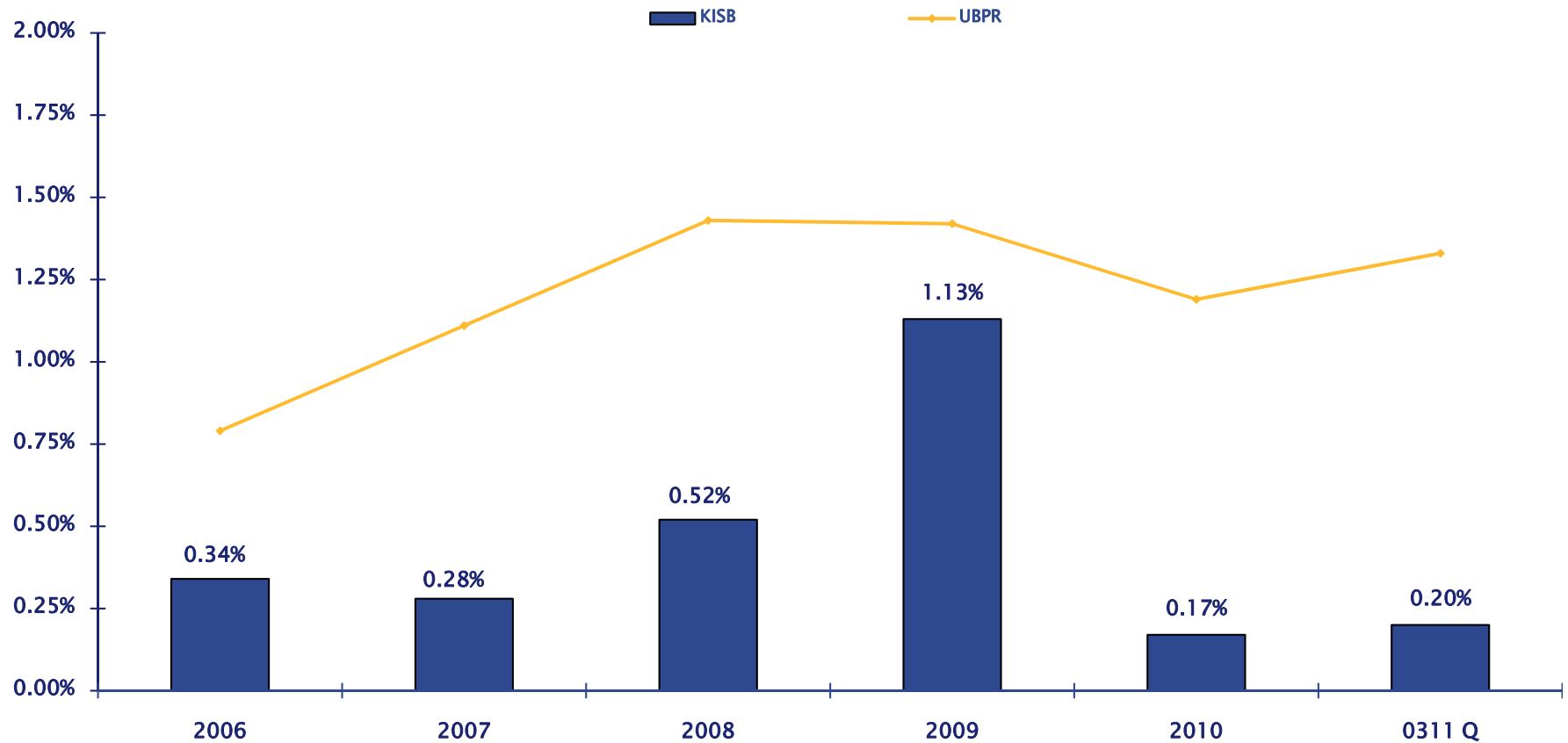
¹ Includes public banks in PA with assets between \$500mm and \$1B
Source: SNL Financial

Net Charge-Offs/Average Loans



¹ Includes public banks in PA and Nationally with assets between \$500mm and \$1B
Source: SNL Financial

Loans 30-89 Days Past Due

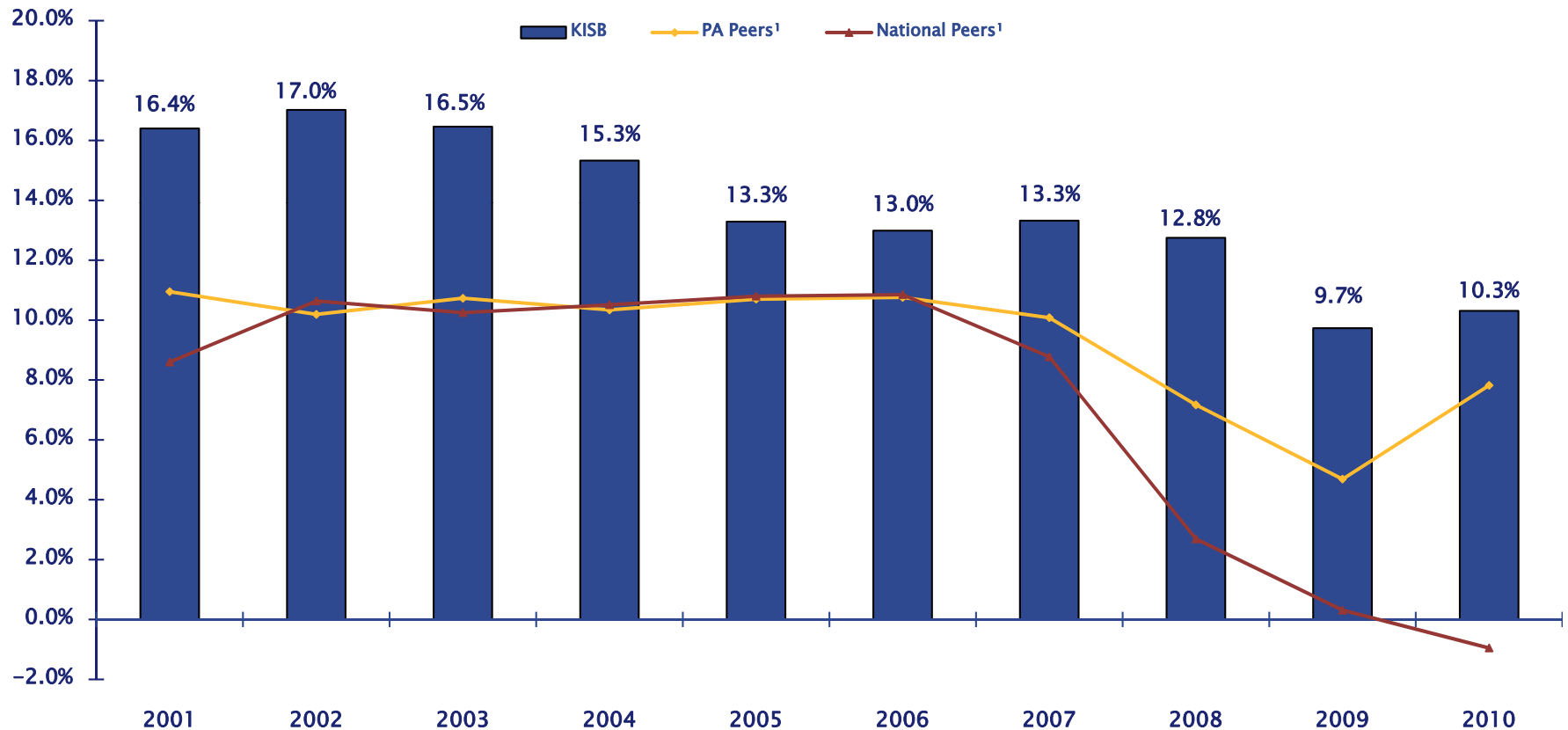


¹ Includes all public banks with assets between \$300mm and \$1B
Source: FFIEC Uniform Bank Performance Report

Shareholder Performance

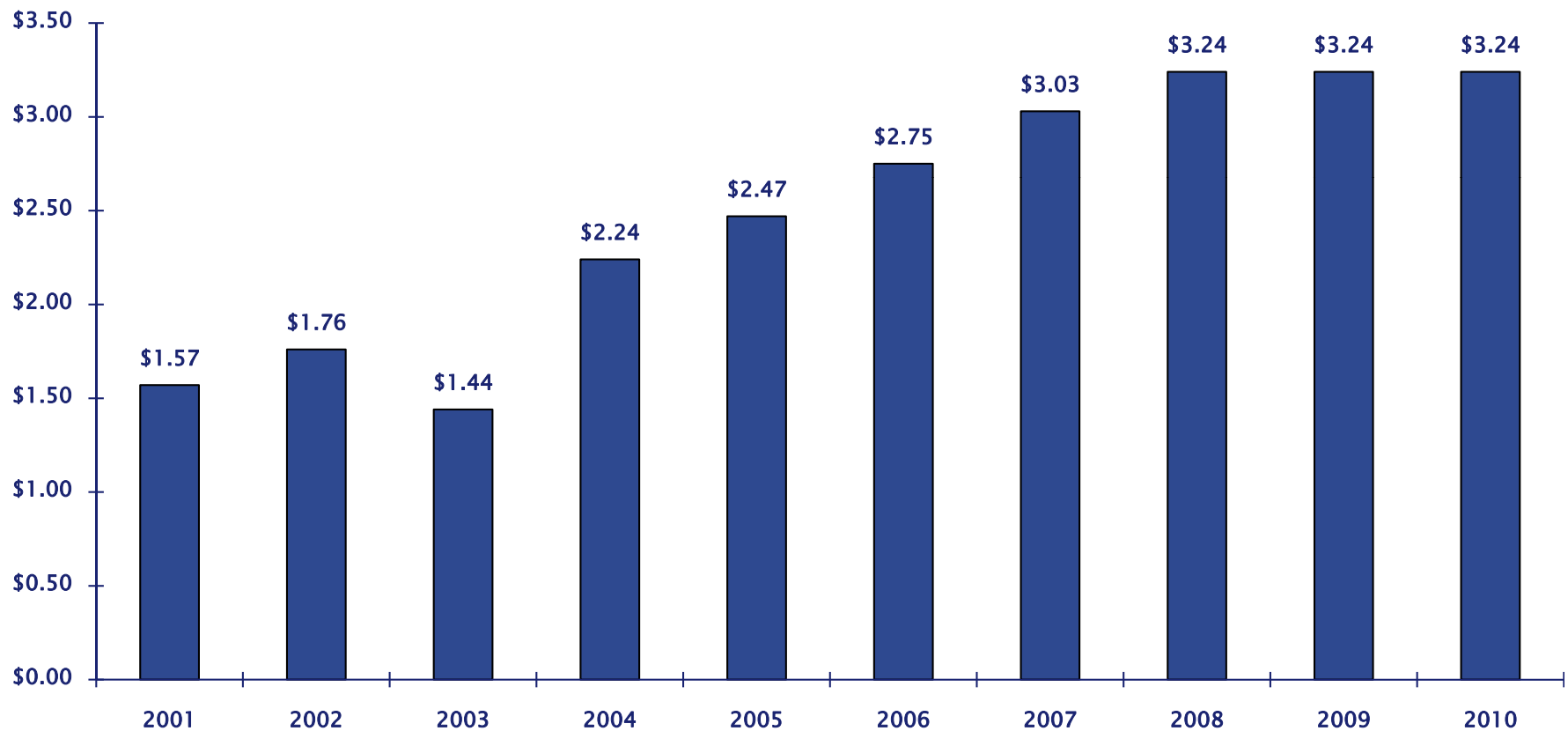
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Return on Average Equity



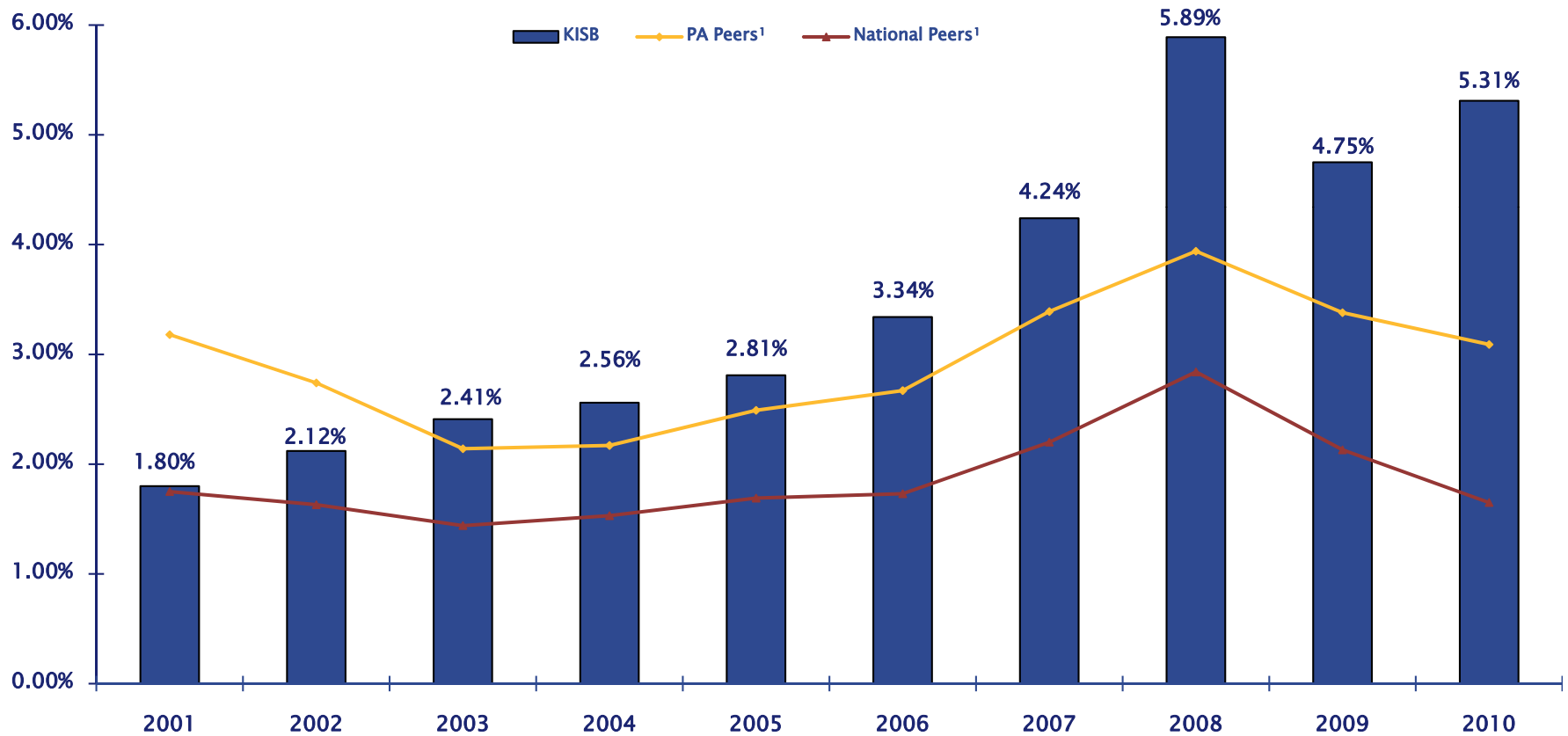
¹ Includes public banks in PA and Nationally with assets between \$500mm and \$1B
Source: SNL Financial

Dividends Per Share (\$)



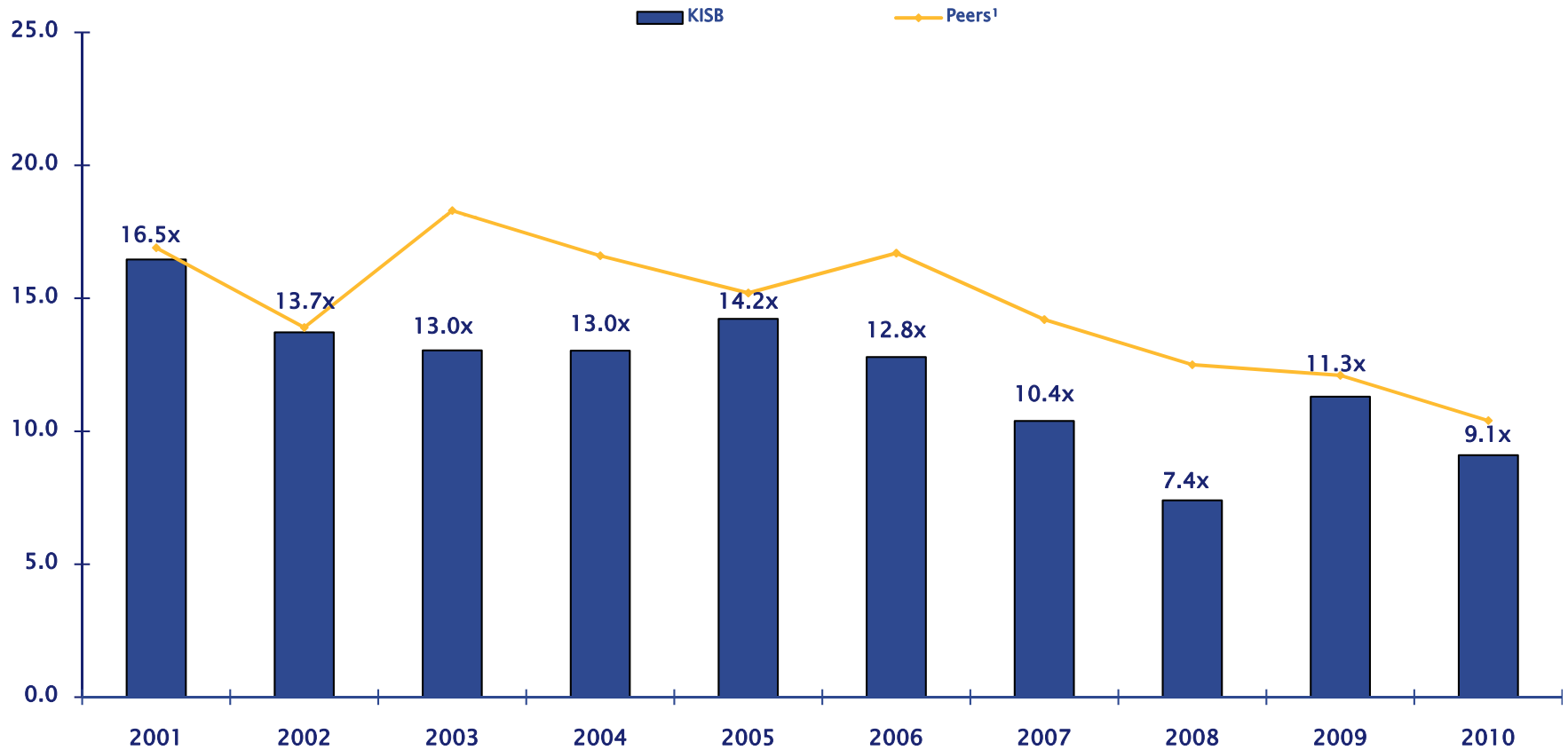
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Dividend Yield



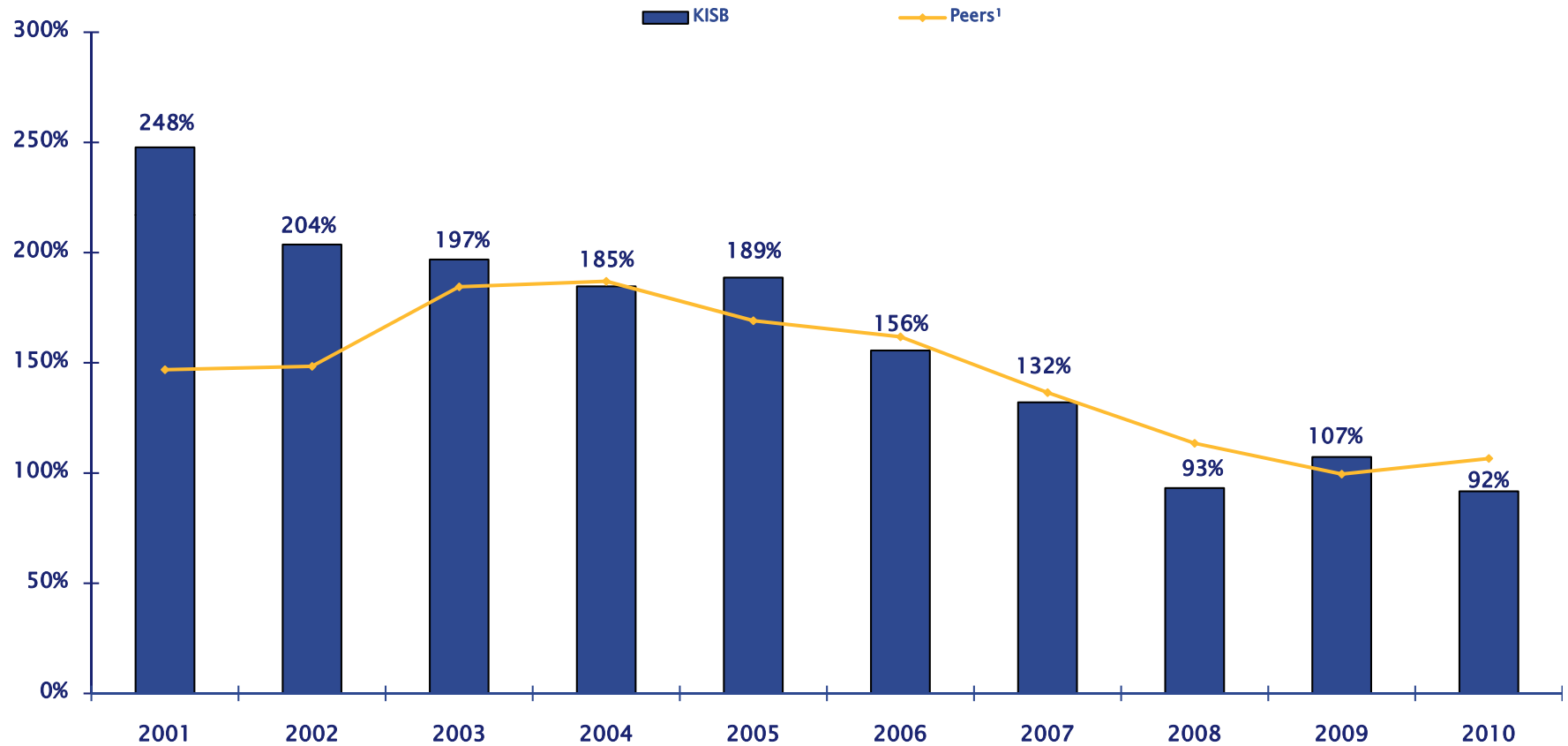
¹ Includes public banks in PA and Nationally with assets between \$500mm and \$1B
Source: SNL Financial

Price/LTM EPS



¹ Includes public banks in PA with assets between \$500mm and \$1B
Source: SNL Financial

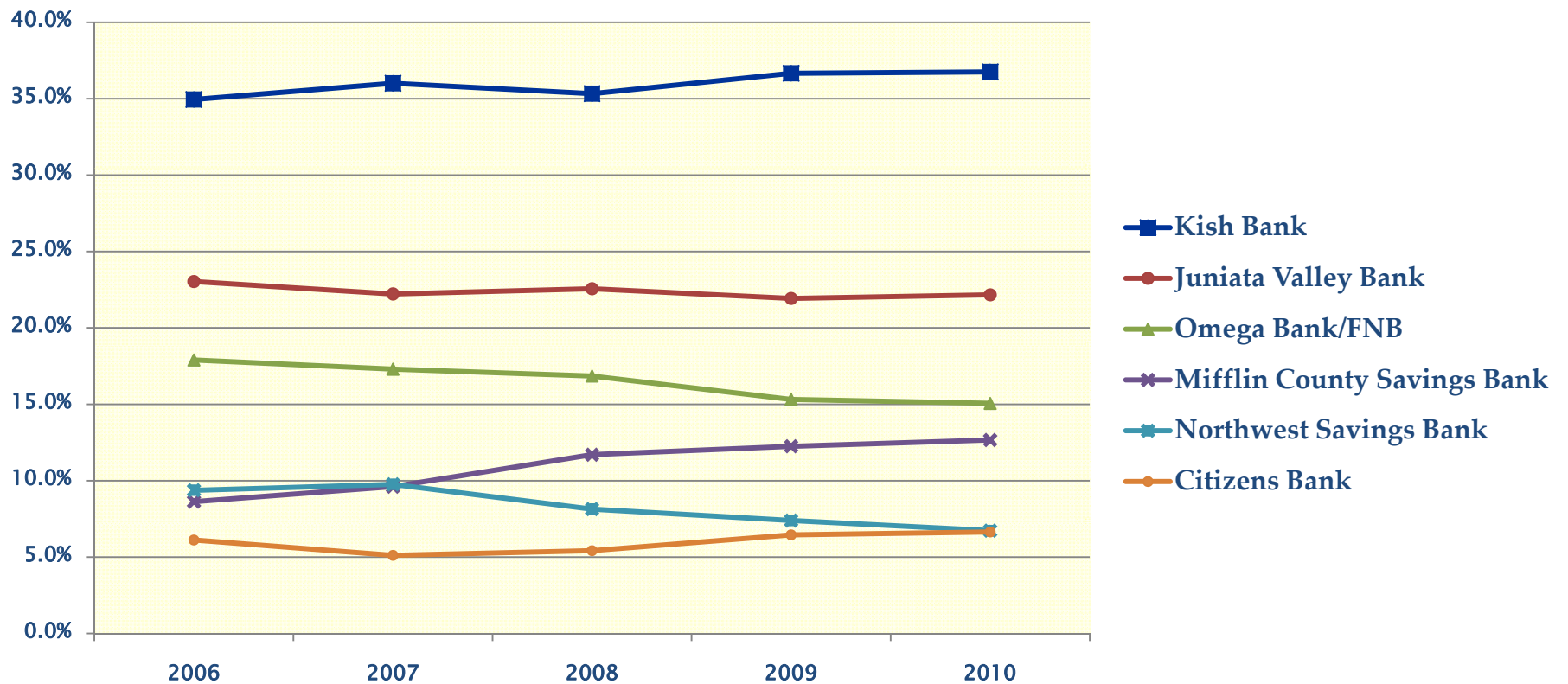
Price/Book Value



¹ Includes public banks in PA with assets between \$500mm and \$1B
Source: SNL Financial

Market Presence

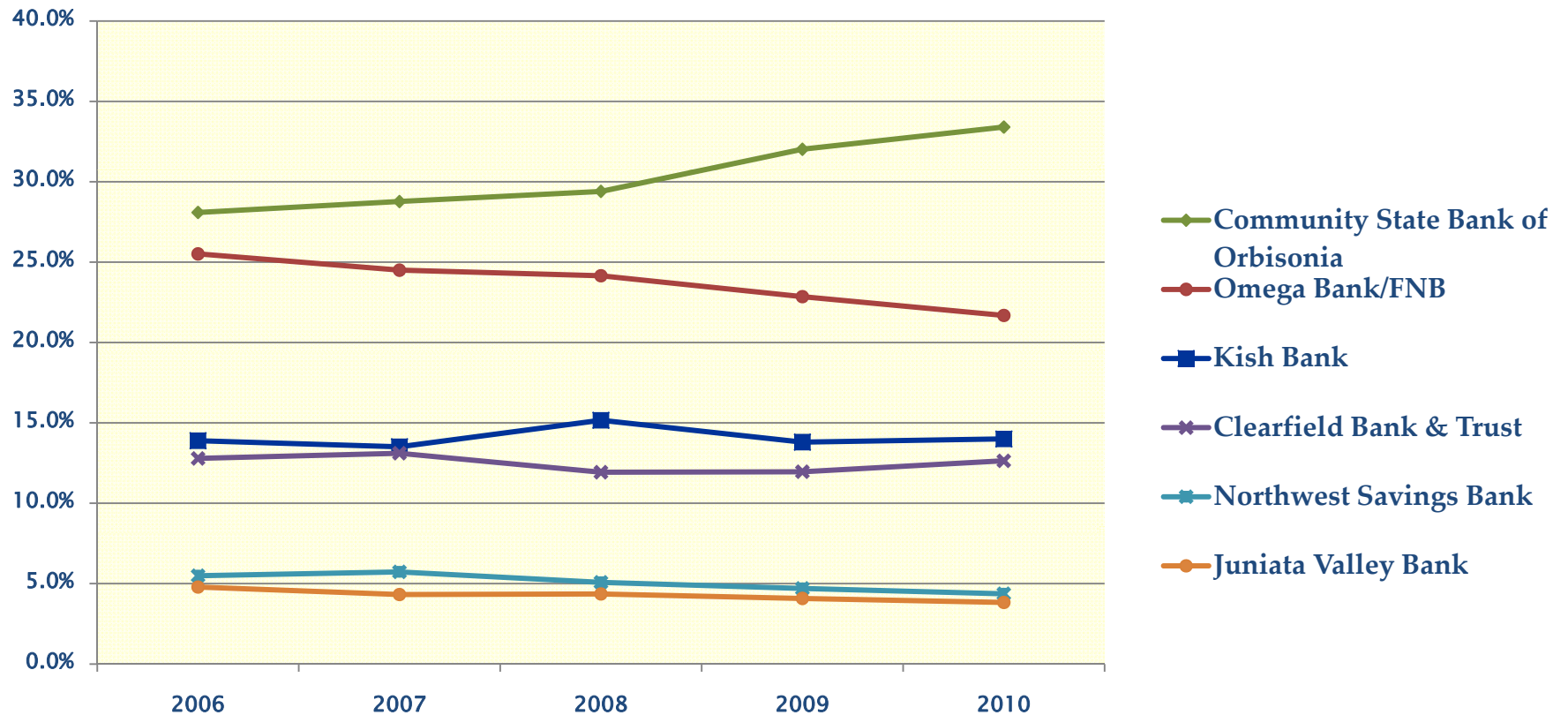
Mifflin County - #1 Ranking



Source: www.FDIC.gov, Data as of June 30, 2010

Market Presence

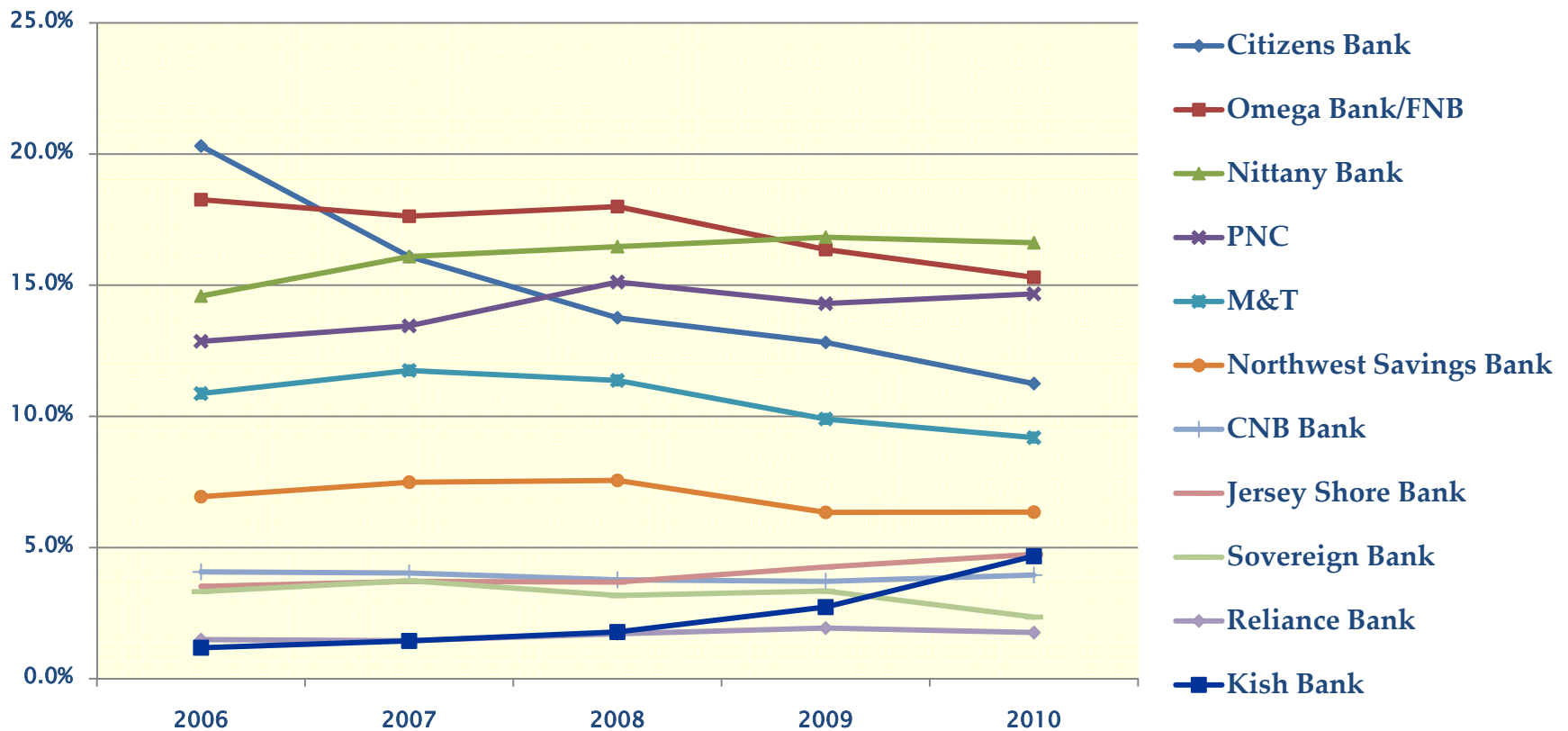
Huntingdon County - #3 Ranking



Source: www.FDIC.gov, Data as of June 30, 2010

Market Presence

Centre County - #8 Ranking



Source: www.FDIC.gov, Data as of June 30, 2010

The Road Ahead

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Principal Goals for 2011

- Focus on asset quality/regulatory agreement
- Continue development of enterprise-wide risk management system
- Utilize technology to manage risk and improve productivity
- Align organization to enable better execution
- Expense management
- Execution of strategic priorities



Building for the Future

Principal Goals for 2011

- Kish brand enhancement
- Capital planning/shareholder succession
- Implement private banking strategy
- Enhance non-bank revenue growth
- Grow market share

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The Kish Experience

□ Vision Statement

- “To be THE standard by which all financial services companies are judged”

□ Mission Statement

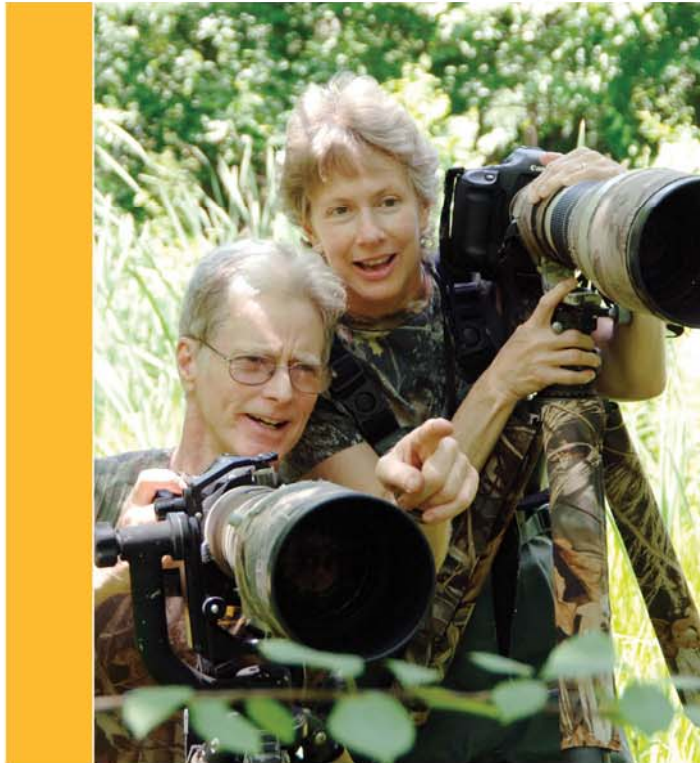
- “To create superior, long-term shareholder returns through an unwavering focus on fulfilling clients’ financial needs”

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Congratulations

Dick Calkins

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“ We only had a thousand dollars to start with, but Kish Bank took the time to listen and understand our business, our vision of a wildly successful future.”

***Joe & Mary Ann McDonald
McDonald Wildlife Photography***

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“ With Kish Insurance protecting so much of what’s important to me, I have the peace of mind to focus on my business...and on checking things off my ‘bucket list!’ ”

Pam Prosser
Owner, Seven Points Marina

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“ With a sound financial strategy from Kish Financial Solutions, it’s easier for me to support community causes that I care about. ”

Pam Grugan

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“ Kish Bank helps us toast the success of our winery. But Kish Travel makes it easier when we’d rather raise glasses during a romantic dinner for two, on board a cruise ship.”

Scott & Mary Ann Bubba
Seven Mountains Wine Cellars

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2011 Annual Shareholders Meeting

Values Worth Preserving

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